

PSJ3

Exhibit 556

From: Deloso, Michael (US - Atlanta)
To: Sopher, Scott (US - Atlanta); Breggar, Michael (US - Philadelphia); Burgess, Skylar (US - Columbus)
Sent: 4/17/2008 9:18:03 AM
Subject: FW:MCK and Limiters

FYI--looks like the "early warning system" we've been talking about at Cardinal is becoming a reality at McK. I'm trying to find out more about how and for who McK is doing this. Has anyone heard about McK's plan?

Skylar--this may help us set the stage for crawl, walk, run with the statistics. He's done the historical look and will do that for the new sets of customers (crawl); we need to figure out how to improve the statistics to be more customer specific without the troubles of the current thresholds around end-of-month and seasonality (walk); and we need to give him the point on the horizon which includes predictive modeling (run).

Mike

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-----Original Message-----

From: Hartman, Mark [mailto:Mark.Hartman@cardinalhealth.com]
Sent: Thursday, April 17, 2008 8:53 AM
To: Mone, Michael; Kuntz, George; Falk, Steve
Cc: Deloso, Michael (US - Atlanta)
Subject: FW: MCK and Limiters
Importance: High

Michael,
I think we have a conf call today with a customer where we'll hear first hand the offer McK is making.
The decision to look at risk profiling within the retail independent class may not be very far away.
Mark

-----Original Message-----

From: Squires, Alvey
Sent: Wednesday, April 16, 2008 5:09 PM
To: Mone, Michael; DeGemmis, Thomas; Lawrence, Steve; Hartman, Mark
Cc: Lilje, Erik; Ambrose, Michael; Jacobson, Allen; Hayden, Bill
Subject: Fw: MCK and Limiters
Importance: High

Please review the attached E Mail regarding McKesson
Thanks

Sent from my BlackBerry Wireless Handheld

-----Original Message-----

From: Bourque, Joe <Joe.Bourque@cardinalhealth.com>
To: Lilje, Erik <Erik.Lilje@cardinalhealth.com>
CC: Sutherland, Eric <Eric.Sutherland@cardinalhealth.com>; Smilowitz, Harvey <Harvey.Smilowitz@cardinalhealth.com>; Grant, Andy <Andy.Grant@cardinalhealth.com>; Squires, Alvey <Alvey.Squires@cardinalhealth.com>; Neil, Jimmy <Jimmy.Neil@cardinalhealth.com>; Plourd, Paul

<Paul.Plourd@cardinalhealth.com>; Apperti, Al
<Al.Apperti@cardinalhealth.com>; Schmidt, Sandro
<Sandro.Schmidt@cardinalhealth.com>
Sent: Wed Apr 16 16:59:32 2008
Subject: RE: MCK and Limiters

Erik,
We can confirm that McKesson is now offering their customers some type of "threshold" program that alerts the customer both on the ordering system when placing the order and also on the invoice, when approaching their monthly usage limits. Paul Plourd was able to briefly review some McKesson collateral material detailing their SOM efforts while in a prospect's site today. He did not see that any specific % was mentioned. Customers may also appeal for an adjustment on certain items thorough their sales consultants.

We will attempt to gather additional details on their program, but I thought that you would like to have this information right away.

Thanks, Joe B.

Joe Bourque
Director of Sales
800.388.9000 Ext. 206
978.532.8206 dir.
978-857-1990 cell

From: Bourque, Joe
Sent: Wednesday, April 16, 2008 10:41 AM
To: Plourd, Paul; Apperti, Al; Schmidt, Sandro
Subject: FW: MCK and Limiters

Guys,
Can you please review this message from Erik Lilje and respond to the best of your knowledge. Perhaps you could check with some of the PBC's who have McKesson accounts to see if this is in fact their policy (or an option).

Thanks, Joe

Joe Bourque
Director of Sales
800.388.9000 Ext. 206
978.532.8206 dir.
978-857-1990 cell

From: Lilje, Erik
Sent: Tuesday, April 15, 2008 7:06 PM
To: Neil, Jimmy; Grant, Andy; Bourque, Joe; Sutherland, Eric; Smilowitz, Harvey
Cc: Gates, Stephen
Subject: MCK and Limiters

We are getting reports MCK will call customers (if they desire) at 85% of threshold and send them a survey so that they get out in front of a surprise held order.

You guys hearing this at all???

<< OLE Object: Picture (Metafile) >>
Erik Lilje

Director Of Sales-Mid Atlantic Region
Retail & Alternate Care
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Cell: 336-327-2837

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